

Fabtech eyes two-fold jump in turnover

OUR BUREAU

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Fabtech Projects and Engineers Ltd, a Pune-based company that provides EPC services to the oil and gas industry amongst others, is looking to double its turnover.

The company, which posted a turnover of ₹700 crore last fiscal, said it has bagged orders worth ₹734 crore. This includes an export order worth ₹100 crore from Dangote Refinery in Nigeria, and a ₹433-crore turnkey order from Oil India to construct a secondary tank farm at Duliajan.

Fabtech has seen a CAGR of 24 per cent for the last five years is targeting a turnover of ₹2,000

crore in the next three years, mainly on higher revenues from the EPC business as well as exports.

Overseas contracts

"We have bid for projects worth ₹1,500 crore in Nigeria and are confident of bagging contracts worth ₹1,000 crore," said RA Rupnar, one of the promoters and MD, EPC Division.

Production from the company's recently commissioned plant in Vasuli, its third in Maharashtra, is totally booked for one year, and Fabtech will look at expansion at the same location to meet the demand, he added.

Fabtech gets 80 per cent of its

top-line from the EPC business while the remaining comes from equipment. It claims to be the market leader in moulding bullets for bulk storage of LPG. The company recently forayed into the nuclear space and is supplying electrical penetration assemblies to Nuclear Power Corporation of India.

IPO next year

To fund its expansion plans, Fabtech plans to launch a ₹100-crore IPO. "We may plan an IPO next year as we need funds for expanding in the nuclear industry as well as for working capital for EPC contracts," said CFO Ameet Rupnar.